

**Security Consulting & Engineering  
Services Worldwide**

# MINIERI ASSOCIATES

**Minieri Associates**

**[www.MinieriAssociates.com](http://www.MinieriAssociates.com)**

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## We're NOT "Guessing"! ... Our approach is **RISK BASED & OBJECTIVE FOCUSED!**

### **ASSESSMENTS & RELATED TASKS**

Our assessment process is among the most scientific, practical, usable, and comprehensive in the industry. Assessments conducted by Minieri Associates are performed by highly experienced and qualified consultants CERTIFIED in Sandia Laboratories Risk Assessment Methodology (RAM). We have reviewed dozens of popular methodologies and have incorporated the BEST ELEMENTS of each into our protocols. Our very popular reporting format includes FINDINGS, CONCLUSIONS and RECOMMENDATIONS for each issue we identify. Our reports also include fundamental security concepts giving even non-security executives an accurate, independent perspective on effective security.



Security Assessments  
Threat Assessments  
Risk Assessments  
Vulnerability Assessments  
Geographically Focused Threat / Risk Categorization Strategies  
Independent Regulatory and Organizational Security Policy Compliance Audits  
Assessments of your suppliers, vendors, logistics partners, J/V firms or M&A targets

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### **OPERATIONAL SECURITY PROGRAMMING & PLANNING**

Minieri Associates produces comprehensive, WORLD CLASS professional security documentation for application to all sizes and types of organizations from a single building to a global enterprise. Let us show you how we have successfully developed innovative and effective solutions to the most difficult challenges. We know how to accommodate organizations comprised of many facilities of various sizes, environments, parameters and characteristics each having their own unique threats and risks, located all around the globe. Our language is truly "*actionable*" with "*measurable and/or observable*" terminology that can be OBJECTIVELY audited for performance and compliance. Getting complaints that your documents are too "Americanized"? We can write "Global-centric"!



Security Policies, Standards, Procedures and Guidelines  
Security Master Plans  
Security Emergency, Crisis, Contingency & Continuity Plans  
Strategic Security Plans  
Security Organizational Structuring & Re-Structuring.  
General Orders and Post Orders for security personnel  
Feasibility Studies

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### **ARCHITECTURAL SECURITY DESIGN & TECHNOLOGICAL SYSTEMS ENGINEERING**

Minieri Associates is one of relatively few security consulting firms with both "soft skills" and full scope design & engineering capabilities "in-house". We can start from a "clean sheet" and take your project beyond 100% testing, final commissioning and owner acceptance. Our speciality is FULLY INTEGRATED systems and centralized systems through a global network. Most importantly, We treat technology as an integral element of your overall security program. Components are incorporated on a "threat/risk" basis with a clear security objective as the foundation. We address all physical security elements including access control, CCTV, detection, lighting, signage, barriers, communications, vehicular & pedestrian traffic flow, building placement, orientation and proximities, vehicle, pedestrian, cargo, package and mail search screening and much, much more!



Conceptual Design, Design Development and Phased work process.  
Complete drawings in compatible CAD software with FTP file sharing  
Full system specifications in AI A standard or your designated format  
Complete RFP/RFQ Solicitation packages and services through signed contract  
Design & Engineering of Command, Control Communications & Crisis Centers  
On-Site inspections for progress, quality and compliance with prompt reports  
100% Acceptance testing, final commissioning and start-up

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## GUARD / SECURITY PERSONNEL PLANNING & PROGRAMMING

The most common mistake in security planning is to start by "FINDING" places to post guards and then "make work" for them to do at that location (also common with CCTV cameras!). Minieri Associates recommends security personnel staffing based on pre-determined client security objectives. We treat guard programs (part of Operational Security) as the third key element along with Architectural Security and Technological Security. Our work addresses ALL security personnel at all levels of the organization be they "proprietary" (aka "in-house") or contracted. Minieri Associates develops comprehensive and detailed programs covering every aspect of deployment and considers "normal" daily operations as well as staffing needs under emergency conditions..



- Staffing Studies & Needs Assessments
- Optimal Deployment Strategy / Post Determination
- Salary Surveys and Innovative Compensation & Benefit Plans
- Pre-Employment Qualification Criteria
- Complete RFP/RFQ services for contracting & Master Service Agreements
- Pre-Assignment, In-Service and On-the-Job Training Requirements
- General Orders and Post Orders development

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## TRAINING PROGRAM DEVELOPMENT & DELIVERY

"TRAINING" has long been one of the most common complaints and a most significant shortcoming of the global security industry. We develop custom security training programs - with off-the-shelf modules where beneficial - for security personnel as well as non-security personnel. We deliver training and train-the-trainer programs using CERTIFIED instructors and can make your organization "self sufficient" through the transfer of knowledge. Courses are available at basic, intermediate and advanced levels as well as in highly specialized areas such as "marine/boat security teams." You can mandate that the custom security training we develop for you be delivered by your guard contractor.,



- Comprehensive Course Development with Presentation and Student Material
- Training Course Delivery with CPO Certification by our Certified Instructors
- Train-the-Trainer Programs including CPO Certification of Your Instructors
- Training to meet Regulatory Requirements
- Security Awareness and New Employee Security Orientation Programs
- Anti-Terrorism and Counter-Surveillance Awareness Programs
- Crisis & Emergency Management training with exercises and drills

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## SPECIALIZED SECURITY ISSUES

Minieri Associates also covers highly specialized security issues and has developed many innovative solutions to some very unique challenges. The list below shows some examples to illustrate what Minieri Associates can do for you ....if you don't see it, just ask us!



- Executive Protection, Executive Travel, Corporate Aircraft & Close Protection Planning
- International Employee Travel & Expat Security Programs
- Kidnap & Ransom Programs
- Controls for Proprietary, Confidential, & Sensitive Information and Intellectual Property
- Port, Marina, Private Yacht & Commercial Ship Security for ISPS compliance. (have TWIC)
- Coastal Security including surface detection & surveillance and underwater systems
- Security Planning for EXTREME RISK locations anywhere in the world

## FIRE & LIFE SAFETY SYSTEMS

Michael Minieri is a former State Fire Marshal, served as Executive Director of the National Association of State Fire Marshals (NASFM), was a member of the NFPA 72 Technical Correlating Committee for the National Fire Alarm Code and is an expert on fire codes, standards and electronic fire protection systems. He is the author of several provisions of recognized codes and standards. Mr. Minieri also served on standards making committees for Underwriter's Laboratories (UL) and the National Electrical Manufacturers Association (NEMA)



Fire & Life Safety Systems Design & Engineering  
Code Compliance Inspections and Code Consulting  
Emergency Evacuation Planning  
Mustering Station Attendance and Accountability Systems Design  
Fire & Life Safety Expert Witness Services  
Integration Coordination for related building systems  
Fire Prevention Programs and Awareness Training

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## TASKS WE DO NOT PERFORM "IN-HOUSE"

We don't claim to be "*all things to all clients*"...just extremely good at those services we DO offer! With the agreement of our clients, Minieri Associates will either sub-contract - or provide referrals - for speciality services outside of our core competencies. In some cases, we do not have the necessary specialized equipment or software as these can be cost-prohibitive for the relatively small demand for such tasks. Suffice it to say that Minieri Associates would prefer not to diminish our stellar reputation by taking on tasks that we can not perform to our usual high standards.

Provide close protection details (aka: "body-guards") or any staffed protective services (we DO COMPLETE EP Plans)  
Systems or product sales, installation or service.

TSCM Services - commonly known as "bug sweeps" (we DO design *permanent* TSCM systems!)

We sometimes sub-contract our excess CAD workload to meet our scheduling commitments.

"Logical Security" and other network intrusion counter-measures (we DO protect data centers and design IP/network based systems)

Computer modeling for explosive structural collapse, and similar (we have a GREAT SUB and we DO blast calculations!)

If you ask for it...and we DON'T DO IT.....we WILL tell you....AND we will help you find a qualified source

## UNMATCHED EXPERIENCE FROM AROUND THE WORLD!

- HRH Crown Prince (now King) Abdullah's Palace – KSA
- [King Abdullah University: Science & Tech. \(KAUST\) - KSA](#)
- [EMAAR's King Abdullah Economic City \(KAEC\) - KSA](#)
- [Abu Dhabi Investment Authority \(ADIA\) – UAE](#)
- Dubai International Capital (DIC) - UAE
- [M.A. Kharafi's Port Ghalib – Red Sea, Egypt](#)
- [Saudi – Iraqi Border Security Project – KSA](#)
- Embassy of Qatar
- [Dubai Metro Rail Agency – UAE](#)
- Bombardier Transportation
- City of Los Angeles
- City of Philadelphia
- County of Los Angeles
- City of Houston
- Montgomery County Maryland
- City & County of Denver
- [Port of Montreal](#)
- [Port of Houston](#)
- [Port Authority of NY & NJ](#)
- Domino / American Sugar Port Terminal – Baltimore
- C & H / American Sugar Port Terminal - Oakland
- Domino / American Sugar Port Terminal – Yonkers
- Domino / American Sugar Port Terminal – Chicago
- KMBT Port Manatee Terminal
- KMBT Vicksburg Port Terminal
- Shipyard River Marine Terminal
- International Marine Terminal
- [New LAC – USC Medical Center](#)
- Johnson Controls, Inc. - Global Enterprise Security
- Connecticut Childrens Medical Center
- Denver General Hospital
- St. Joseph Hospital
- St. Anthony Hospital
- Presbyterian Hospital
- Porter Adventist Hospital
- General Rose Medical Center
- Ft. St. Vrain Nuclear Generating Station
- [RWE npower Didcot Electric Generating Station – UK](#)
- Heros Cash-In-Transit (armored service) – Germany
- [Kerzner's Mazagan Resort – Morocco](#)
- *A Major International Hotel Chain - All (100+) Global Locations*
- [Gaylord National Hotel & Conference Center – Washington DC](#)
- [Hilton Hotel & Conference Center - Houston](#)
- *A Major International Brand Hotel – Doha, Qatar*
- *A Major International Brand Hotel – Riga, Latvia*
- [National Exhibition Center \(NEC\) – UK](#)
- [LG Arena – UK](#)
- [International Convention Center \(ICC\) – UK](#)
- [National Indoor Arena \(NIA\) – UK](#)
- Symphony Hall – Birmingham, England
- McNichols Arena – Denver
- [Mile High Stadium – Denver](#)
- [U.S. Natl. Archives & Records Admn. \(NARA\)](#)
- [U.S. Natl. Institutes of Health \(NIH\)](#)
- [U.S. Dept of Justice / Bureau of ATF](#)
- U.S. Dept of Treasury / Internal Revenue Service (IRS)
- U.S. Securities & Exchange Commission (SEC)
- U.S. Customs - Miami
- [Smithsonian Institution – Washington DC](#)
- U.S. National Rural Utilities Coop Finance Commission
- [U.S. Mint - Denver](#)
- [British Petroleum \(BP\)– Colombia](#)
- Navajo Pipeline Company
- Marathon Oil Company
- Coffeyville Resources Chemical & Refinery
- [Currenta \(Bayer-Lanxess\) ChemPark - Leverkusen, Germany](#)
- [Currenta \(Bayer-Lanxess\) ChemPark - Dormagen, Germany](#)
- [Currenta \(Bayer-Lanxess\) ChemPark - Krefeld-Uerdingen, Germany](#)
- [JFK International Airport – New York City](#)
- [LaGuardia International Airport – New York City](#)
- [Newark International Airport – Metro New York](#)
- [Teterboro Airport – Metro New York](#)
- [Stapleton International Airport](#)
- [West Palm Beach International Airport](#)
- Hanover Aviation – Sharjah UAE
- University of Southern California
- [California State University – Fullerton](#)
- Jefferson County School District
- Denver Public Schools
- Victor Valley Water District
- Moulton Niguel Water District
- Roseville Water District
- Burj Al Oula Tower – Saudi Arabia
- [Torre Mutua \(Crystal\) Tower - Madrid, Spain](#)
- CBRE Cannon Bridge House – London
- [New London Bridge House - London](#)
- Cleary Gottlieb Law Firm – London
- Cleary Gottlieb Law Firm – Frankfurt
- Hall and Evans Law Firm
- Amaranth – London
- American Express
- Coca Cola Bottling Company
- Wal-Mart Corporation
- Storage Technology Corporation
- Sunstrand
- Adolph Coors Company
- Frito-Lay
- [Penford Corporation](#)
- [Sonoco Corporation](#)
- [Lazurde Jewelry – Saudi Arabia](#)
- Ebram Investments – Saudi Arabia
- Seminole Harness Raceway (Para-Mutual Wagering)
- Orlando Jai-Alai Facility (Para-Mutual Wagering)
- Gulfstream Park Horse Racing (Para-Mutual Wagering)
- Americana Apartments
- Lemon Tree Apartments
- Altamonte Lakes Apartments
- Semoran Apartments
- [Coventry Building Society \(Banks\) – UK](#)





**MICHAEL MINIERI, CPP, CST, CET, CPOI, CFPS, CSM, CCO, RAM.....and MORE**

## **FOUNDER & PRINCIPAL SECURITY CONSULTANT**

Mr. Minieri has been protecting lives and property since he worked as an armed security officer and K-9 handler when he first attended college in 1974 and is a career security professional. His experience includes working with an extremely broad range of security challenges in North America, South America, Europe, Africa, Asia, the Middle East and coast-to-coast in the United States. He was featured on the cover of a leading security industry magazine which called him “ *One of the most prominent people in the industry*” in an exclusive interview.

Since 1997, Mr. Minieri has been primarily engaged in security consulting and engineering work including infrastructure, large master developments and counter-terrorism related projects. The nature of these projects has included port & terminal facilities, public water utilities, mass transit, airports, hospitals, high-rise buildings, universities and many others for both government and private industry. For 5 years from 2003 to 2009, Michael held senior positions with Kroll Security Group in Washington DC, London and Dubai.

His systems design engineering, security consulting and project management experiences range to multi-billion dollar projects. Additionally, Mr. Minieri conducts security vulnerability assessments and threat analysis, prepares Security Master Plans, security emergency response plans, security department operational plans and more.

Mr. Minieri’s background spans electronic protection systems, physical security measures of all types, guard force operations, anti- and counter-terrorism, fire protection and life safety as well as occupational safety. He has extensive knowledge, skills and abilities in security training program development and delivery. Mr. Minieri has published approximately 30 articles, columns and white papers, including for ASIS Security Management and other respected magazines.

Prior to focusing on consulting work, Mr. Minieri worked in a number of key security industry positions - including management in nuclear facility security – and also has several years experience as a police officer in the U.S. He has served as [an expert witness in civil litigation cases](#) on both security and fire protection issues, including the infamous [One Meridian Plaza fire](#) in Philadelphia, and for such notable clients as Lloyds of London insurance.

Education: Cornell University – NYC, NY - School of Industrial and Labor Relations – [Management Program](#)

### **Professional Credentials**

- **CPP** – Certified Protection Professional ([ASIS](#))
- **CST** – Certified Security Trainer ([ASET](#))
- **CPOI** – Certified Protection Officer Instructor ([IFPO](#))
- **CCO** – Certified Confidentiality Officer ([BECCA](#))
- **CET** – (now AET) Certified Engineering Technologist ([NICET](#))
- **CFPS** – Certified Fire Protection Specialist ([NFPA](#))
- **CSM** – Certified Safety Manager ([NASP](#))
- Certified in [Sandia RAM](#) (Risk Assessment Methodology)
- Certified Senior (Security) Alarm Instructor ([NBFAA](#)) (now ESA)
- Certified Senior Fire Alarm Instructor ([NBFAA](#))
- Certified Alarm Installer (with Honors) - National Alarm Association of America ([NAAA](#))

## INDUSTRY AFFAIRS PARTICIPATION

Member - Fire & Life Safety Council - American Society for Industrial Security (ASIS) [1993]  
Member - Industrial Associates Board – Colorado State University – Electrical and Computer Engineering Department [2001-2002]  
Principal Member - NFPA 72 Technical Correlating Committee on the National Fire Alarm Code [1996-edition revision cycle]  
Advocate Advisor to the Board of Directors - National Association of State Fire Marshals (NASFM) [1994-98]  
Member - Signaling, Protection & Communications Section of the National Electrical Manufacturer's Association (NEMA) [1993]  
Member - Industry Advisory Group for Underwriter's Laboratory (UL) standard #1971 (Visual Appliances for the Hearing Impaired) [1992]  
Staff Program Manager - National Burglar & Fire Alarm Association (NBFAA) [1992-94]  
Staff Program Manager - Central Station Alarm Association (CSAA) [1992-94]

## INDUSTRY HONORS

1992 MVP (Most Valuable Person) in the Florida Alarm Industry as voted by the membership of the Alarm Association of Florida.  
Two time recipient of the DAVIS PRODUCTIVITY AWARD for outstanding fiscal efficiency and excellence in productivity as a government employee of the State of Florida ('91 & '92)  
Recipient of the SILVER PIONEERS AWARD as one of the 25 greatest contributors to the Florida alarm industry in the first 25 year history of the Alarm Association of Florida (Sep '95).  
Featured as the exclusive interview and COVER STORY of SD M MAGAZINE (Security Distributing & Marketing – Dec '98)  
Frequently quoted in the magazines, newspapers, books and other media on security issues including:  
\* "Chemical Plant Security" - cover story in Chemical Week Magazine, 16 March 2005  
\* "Introduction to Private Security - 5th Edition" - Book by Karen M Hess 2009  
\* "Fire Regulations on Door Locks" - Article by Mark Fitzpatrick 2009  
\* "Addressable Systems Help Save Lives, Time" - Article in Security Sales Magazine, May 1, 2003  
\* "Unified Fire Codes Can Simplify Your Life" - Article in Security Sales Magazine, December 1, 2004

## SELECTED LECTURE ENGAGEMENTS ([Need a speaker? - click here](#))

Lectured at the INTERNATIONAL SECURITY CONFERENCE (ISC) at least once or twice annually from '92-'98  
Lecture: "Global Best Practices for World Class Airport Passenger Terminal Security" - PTME Conference 2008 (Abu Dhabi)  
Lecture: "Security Risk Mitigation for Nuclear Facilities" - Nuclear New Build - 2nd Annual Global Summit 2007 (London)  
Lecture: "Hospitality Security & Terrorism: Technologies Role" - HOSTEC / EURHTEC 2006 (London)  
Lecture: "Security Risk Management of Nuclear Facilities" - Nuclear Energy Finance Forum 2006 (London)  
Lecture: "Security Assessment of Parking Facilities" - Texas Parking Association Conference 2005 (Dallas, Texas, USA)  
Lecture: "Certified Alarm Installations" for CSAA Annual Meeting (Island of Nevis, West Indies)  
Lecture: "Future of Fire Alarm Technology" for Fire Dept of NYC following World Trade Center Bombing (NYC, NY, USA)  
Lecture: "Fundamentals of Fire Alarm Inspections" for CIGNA Insurance annual loss prevention conference.

## SPECIALIZED TRAINING

Sandia's Risk Assessment Methodology for Water Utilities - AWWA (2003)  
Fire Sprinkler Systems Engineering - National Fire Sprinkler Association (NFSA) [2002]  
Project Management - National Fire Sprinkler Association (NFSA) [2002]  
INERGEN® Systems Engineering (clean agent Halon replacement) - Factory [2002]  
VESDA® Systems Engineering - Very Early Smoke Detection Apparatus (aspirated) - Factory [2001]  
Simplex® Fire & Life Safety Systems - Factory [2001]  
Edwards (EST®) Fire & Life Safety System - Factory [1996]  
Advanced MSAAccess® Application Development - ExecuTrain - [1995]  
Pursuit & High-Speed Driving - Florida State Patrol Academy - [1991]  
Pyrotronics® Fire & Life Safety Systems (now Siemens) - Factory [1991]  
Bombs & Explosives (inservice) - Federal Bureau of Investigations (FBI) [1980]  
Crime Scene Investigations (inservice) - Colorado Bureau of Investigations (CBI) [1980]  
CCTV Systems Engineering - Factory [1979]  
Pre-Employment Test Validation - Equal Employment Opportunity Commission (EEOC) [1978]  
First Aid Instructor Certification - American Red Cross (ARC) [1978]  
Nuclear Facility Security Regulations - as per the Nuclear Regulatory Commission 10CFR73 (NRC) [1978]  
Airline Passenger Screening - as per the Federal Aviation Administration 14CFR (FAA) [1977]  
Employee Performance Appraisals/Evaluations - Mtn. States Employer's Council (MSEC) [1977]  
Advanced Supervisory Skills - Mtn. States Employer's Council (MSEC) [1977]  
Unemployment Compensation Management - Mtn. States Employer's Council (MSEC) [1977]  
Police/Security K-9 Handling - K-9 of Orlando [1975]  
Police/Security Firearms Instructor: Handgun, Shotgun and Rifle - NRA and various others over the years

## FORMER CERTIFICATIONS & LICENSES

Certified Fire Protection Technician - Society of Fire Protection Engineers (SFPE)  
Certified Fire Inspector - Florida State Fire College  
Licensed Journeyman Low Voltage Electrician - State of Washington  
Licensed Alarm Company Administrator - State of California

## PROFESSIONAL ASSOCIATION MEMBERSHIPS\*



American Society for Industrial Security (ASIS International)



International Association of Professional Security Consultants (IAPSC)



Academy of Security Educators and Trainers (ASET)



International Foundation for Protection Officers (IFPO)



Business Espionage Controls & Countermeasures Association (BECCA)



International Association of Counter-Terrorism & Security Professionals (IACSP)



National Association of Safety Professionals



Association of Contingency Planners (ACP)



Business Continuity Planners Association (BCPA)



International Association of Emergency Managers (IAEM)



National Fire Protection Association (NFPA)



Society of Fire Protection Engineers (SFPE)



International Foundation for Cultural Property Protection (IFCPPP)



Association of Certified Fraud Examiners (ACFE)

\* PAST AND PRESENT



## POPULAR\* SECURITY TRAINING PROGRAMS AVAILABLE FROM MINIERI ASSOCIATES - USA

- **“EFFECTIVE PHYSICAL SECURITY”**

Most observable security measures are little more than a PERCEPTION OF SECURITY to persons not trained in the art and science of protecting lives and property. This course explains – in simple and understandable terms – the elements and components that are absolutely essential in order to establish effective security for any facility. This is a MUST ATTEND program for security management, decision makers and all persons with a responsibility for determining security measures.



- **“CONDUCTING SECURITY ASSESSMENTS”**

A fundamental task toward implementing or improving security for any facility is to first determine the threats, risks and vulnerabilities of the existing security program. This course provides the fundamental components for planning, preparation, documentation and execution of a security assessment project.



- **“SECURITY CONCEPTS FOR ARCHITECTS, PLANNERS & DESIGNERS”**

Many of the most critical security risks and vulnerabilities at a facility are nearly impossible – or very costly – to mitigate in the BUILT environment. This course provides the knowledge needed to avoid fatal errors at the concept, planning and design stage of any construction or development undertaking.



- **“CERTIFIED PROTECTION OFFICER (CPO)” [guard]**

This course prepares attendees for the written examination to become a *Certified Protection Officer* (CPO) by the International Foundation for Protection Officers (IFPO) based in the United States. This course uses *“The Professional Protection Officer: Practical Security Strategies and Emerging Trends”* (current edition) publication and includes the mid-term and proctored final examination.



- **“CERTIFIED PROTECTION OFFICER INSTRUCTOR (CPOI)”**

Those seeking to become instructors (CPOI) must first become certified as a CPO. This course prepares CPOs for the role of security instructor and also guides each through the applications process with the IFPO



- ***“PROFESSIONAL SECURITY GUARD PRIMARY TRAINING”***

Security guard training is among the most overlooked elements of effective security for any facility. This is a COMPREHENSIVE training program for both new and experienced security personnel, covering all of the basic subjects needed for any assignment.



- ***“SECURITY AWARENESS FOR NON-SECURITY EMPLOYEES”***

Effective security at any facility is significantly and substantially improved by security awareness training for all facility employees. This course is intended to teach personnel how to recognize suspicious behavior, activities and conditions that may indicate threat to security of the facility and what to do about it. Security awareness increases the chance of discovering potential threats during an adversary’s surveillance stage.



- ***“DEVELOPING SECURITY POLICIES, STANDARDS & GUIDELINES (PSG)”***

Along with a Security Assessment, the most important task in establishing or improving any facility security program is the writing of a comprehensive and effective security policies, standards and guidelines document. This course explains the content, structure and process of producing a world class document implementing global best practices for any facility or enterprise.



- ***“FIRE ALARM & LIFE SAFETY SYSTEMS INTERNATIONAL CODES & STANDARDS”***

This course takes attendees through the essential and critical requirements of the most used and recognized international codes and standards for electronic fire alarm and life safety systems. The complex technical aspects are made clear and understandable to improve the attendee’s ability to plan such systems and to evaluate existing systems for compliance.



- ***“SECURITY LICENSING & REGULATION for Government Regulators”***

Licensing or similar government regulation of security services and products providers has proven very beneficial to industry, consumer and government alike, but ONLY if implemented and operated effectively. This course presents the essential elements for such a program along with “model” laws and other components that set the international benchmark in raising the quality and professionalism of the security industry.



- **“MARITIME PORT AND SHIP SECURITY UNDER THE ISPS”**

Certificated courses in accordance with IMO’s *International Ship & Port Security* requirements are available at 3 levels. Each session is supplemented with material on any specific and different requirements applicable within a designated country. The courses are;



- Ship/Vessel Security Officer (SSO/VSO)
- Company Security Officer (CSO)
- Port/Facility Security Officer (PFSO)

- **“INTERNATIONAL LOGISTICS & SUPPLY CHAIN SECURITY”**

Organizations that currently or plan to import and export goods internationally face a myriad of security related standards and codes. Compliance can mean the difference between being permitted to transact business cost-efficiently or at all, or being prohibited from doing business with some countries. This course introduces a variety of the applicable international requirements and summarizes the key security elements contained in each. A partial list of regulations covered includes;



- C-TPAT: Customs Trade Partnership against Terrorism
- NAFTA: North American Free Trade Agreement
- WCO/AEO: World Customs Organization and Authorized Economic Operator
- GTE: Data Exchange program from U.S. Department of Homeland Security
- ISO 28000: *Specification for Security Management Systems for the Supply Chain*
- And others

- **“FACILITY & INDUSTRY SPECIFIC SECURITY”**

We can provide comprehensive, quality training on security that is tailored to include the unique needs of specific types of facilities and particular industries. Where applicable recognized standards exist, the essential elements of those requirements are included within the course. A VERY SHORT LIST OF EXAMPLES includes;



- Schools, Universities, Colleges and other Educational Institutions
- Hospitals and Medical Facilities
- Oil, Gas and Other Petroleum Facilities
- Government Buildings and Facilities
- Banks and Financial Institutions including Cash-In-Transit
- High Value Facilities including Mining for Precious Metals, Gems and similar
- Hotel, Resort and Other Hospitality Facilities
- Master Planned Communities and Mixed Use Buildings and Facilities